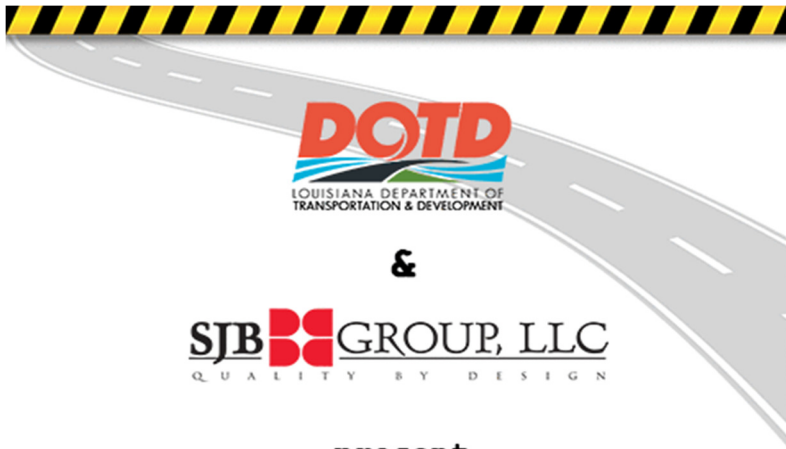




Disadvantaged Business Enterprises

March 2017 Newsletter

SAVE THE DATE!!



&



present

MEET THE PRIMES

Thursday, April 20, 2017

5:30 PM - 8:30 PM

LA DOTD Headquarters

Auditorium

1201 Capitol Access Road

Baton Rouge, LA 70802



Contact:

LA DOTD Compliance Office

1201 Capitol Access Road

Baton Rouge, LA 70802

(225) 379-1382



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Dear DBE Firm:

The Disadvantaged Business Enterprise (DBE) Program is designed to ensure that small minority and women-owned businesses are able to compete on an equal basis for contracting opportunities within the transportation industry.

Please take a few moments to complete the survey below in order to properly identify areas of concern. Your assistance will aid in creating common solutions and increase contracting opportunities for all.

Business Name: _____

Business Address: _____

Business Email: _____

Business Phone No.: _____ Specialty Areas: _____

Do you actively quote LA DOTD projects? Yes No

If not, why? _____

Do you bid primarily as a: prime contractor or sub-contractor

Are you interested in becoming a prime contractor? Yes No

Have you ever received a LA DOTD job? Yes No

Do you plan to actively bid LA DOTD work in the future? Yes No

If not, why: _____

Are there any barriers you see to quoting LA DOTD jobs? Yes No

If yes, please explain: _____

If barriers listed, what do you see as ways to overcome those barriers?

Accounting & Record Keeping

- Financial Analysis
- Accounting Software

Financial Assistance

- Cash Flow/Working Capital

Business Management

- Business Planning

Marketing

- Marketing Strategies
- Marketing Plan

Contract Compliance

- Federal/State Compliance

Job Cost Control

- Preparing Budgets
- Actual Cost Reports

Scheduling & Planning

- Plans & Specs
- Project Scheduling
- Labor/Bar Chart
- Material Delivery
- Estimating/Bidding

Legal

- Contract Negotiations
- Delay Contract
- Construction Lien Law

Contract Compliance

- Hardware/Software

Please complete and return to SJB Group, LLC

Email: jackie.desbordes@sjbgroup.com

Mail: P.O. Box 1751, Baton Rouge, LA 70821-1751

Fax: 225-769-3596

Tuesday/Thursday Breakfast Social and Discussions

Mr. Karl Crow with Kheiron Safety & Quality Consulting Group

March 9, 2017

SJB Group DBE Supportive Staff, Mr. Kenyatta Sparks (DBE Program Assistant), held another informative and productive Breakfast Social meeting with Mr. Karl Crow with Kheiron Safety & Quality Consulting Group, a Newly DBE Certified firm.

The purpose of the meeting was to provide Mr. Crow innovative ideas regarding growing their business, especially in the DOTD market. DBESS suggested that Mr. Crow contact the Prime Contractors to inquire if whether they have individuals internally that conduct their safety and quality control training or if they outsource those services. DBESS also recommended that his company add more LA DOTD Work Item Codes to their DBE Certification, which may be utilized by the prime contractors to satisfy DBE Goals on the LA DOTD Projects. To assist Mr. Crow, DBESS will also be contacting the Prime Contractors to see if is common practice for them to have someone internally address this training obligation or outsource to companies that specialize in such areas.

We would like to thank Mr. Crow with Kheiron Safety & Quality Consulting Group for taking time out of his busy schedule to meet with us at SJB Group and look forward to assisting him in the future growth of his businesses.

If you are interested in attending our Breakfast Social Discussion meeting, please call Mr. Sparks at (225) 769-3400. These meetings are held on Tuesdays and Thursdays from 10:30 am to 11:30 am, at the SJB Group Office, 5745 Essen Lane, Suite 200, Baton Rouge, Louisiana.



OSHA Safety Article.....

EYE AND FACE PROTECTION

OSHA Requirements

OSHA requires employers to ensure the safety of all employees in the work environment. Eye and face protection must be provided whenever necessary to protect against chemical, environmental, and radiological hazards or mechanical irritants.

Ensuring worker safety includes conducting a workplace hazard assessment and providing adequate training for all workers who require eye and face protection. When employees are trained to work safely, through the following requirements, they should be able to anticipate and avoid injury from job related hazards.

OSHA Standards

The following OSHA standards provide mandatory requirements and compliance assistance for employers when selecting proper eye and face protection:

- 1910.132 -General requirements
- 1910.133 -General Industry
- 1915.153 -Maritime
- 1926.102 -Construction

The employer shall ensure that each affected employee uses appropriate eye or face protection when exposed to eye or face hazards from flying particles, molten metal, liquid chemicals, acids or caustic liquids, chemical gases or vapors, or potentially injurious light radiation. To select PPE for the workplace, see the Hazard Assessment module.

Training and Qualification of Employees

Employers must provide training for each employee who is required to use PPE in the workplace. [1910.132(f)]

- Each employee shall be trained to know at least the following:
 - When PPE is necessary
 - What PPE is necessary
 - How to properly don, doff, adjust, and wear PPE
 - Limitations of the PPE
 - Proper care, maintenance, useful life, and disposal of the PPE
- All training should be conducted by a knowledgeable designated person.

- All required training should be presented in a manner that the employee can understand.
- Each affected employee shall demonstrate an understanding of the training specified and the ability to use PPE properly, before being allowed to perform work requiring the use of PPE.
- Employers who allow their employees to wear eye and face protection on a voluntary basis when not required by OSHA or the employer must implement limited provisions of a PPE program. For all other voluntary users, an additional written eye and face protection program that covers proper maintenance procedures must be implemented.

Retraining

- When the employer has reason to believe that any affected employee who has already been trained does not have the understanding and skill required, the employer shall retrain that employee. Circumstances where retraining is required include, but are not limited to, situations where:

Changes in the workplace render previous training obsolete

Changes in the types of PPE to be used render previous training obsolete

Inadequacies in an affected employee's knowledge or use of assigned PPE indicate that the employee has not retained the requisite understanding or skill

Written Certification

- The employer shall verify that each affected employee has received and understood the required training through a written certification that contains the name of each employee trained, the date(s) of training, and the subject of the certification.

Handling Emergencies

- If an eye injury occurs, quick action can prevent a permanent disability. For this reason:

Emergency eyewashes should be placed in all hazardous areas

First-aid instructions should be posted close to potential danger spots

Employees must know where the closest eyewash station is and how to get there with restricted vision

Criteria for PPE

Eye and face protection must comply with the American National Standards Institute, ANSI Z87.1-1989 standard if purchased after July 5, 1994 or ANSI Z87.1-1968 if purchased before July 5, 1994. [1910.133(b)(1), 1915.153(b), 1926.102 (a)(2)]

- Eye and face PPE shall be distinctly marked to facilitate identification of the manufacturer. [1910.133(a)(4)]

- The following minimum requirements must be met by all protective devices. Protectors shall:

Provide adequate protection against the particular hazards for which they are designed

Be of safe design and construction for the work to be performed

Be reasonably comfortable when worn under the designated conditions

Fit snugly and not unduly interfere with the movements of the wearer

Be durable

Be capable of being disinfected

Be easily cleanable

Be distinctly marked to facilitate identification only of the manufacturer

Fitting of PPE

Consideration should be given to comfort and fit. Poorly fitting eye and face protection will not offer the necessary protection. [1926.102(a)(6)(iii)]

- Fitting of goggles and safety spectacles should be done by someone skilled in the procedure.

Prescription safety spectacles should be fitted only by qualified optical personnel.

- Devices with adjustable features should be fitted on an individual basis to provide a comfortable fit that maintains the device in the proper position.
- Eye protection from dust and chemical splash should form a protective seal when fitted properly.
- Welding helmets and face shields must be properly fitted to ensure that they will not fall off during work operations.

Maintenance and Care of PPE

Employees must be trained in the proper care, maintenance, useful life, and disposal of PPE. [1910.132(f)(1)(v)]

Maintenance:

- PPE must be used and maintained in a sanitary and reliable condition.
- The use of equipment with structural or optical defects is prohibited. [1926.102(a)(4)]
- Pitted lenses, like dirty lenses, can be a source of reduced vision. They should be replaced. Deeply scratched or excessively potted lenses are apt to break.
- Slack, worn-out, sweat-soaked, or twisted headbands do not hold the eye protector in proper position. Visual inspection can determine when the headband elasticity is reduced to a point below proper function.

Cleaning:

- Atmospheric conditions and the restricted ventilation of the protector can cause lenses to fog. Frequent cleansing may be necessary.
- Eye and face protection equipment that has been previously used should be disinfected before being issued to another employee.

□ When employees are assigned protective equipment for extended periods, the equipment should be cleaned and disinfected regularly.

□ Several methods for disinfecting eye-protective equipment are acceptable. The most effective method is to disassemble the goggles or spectacles and thoroughly clean all parts with soap and warm water.

Carefully rinse all traces of soap and replace defective parts with new ones.

Swab thoroughly or completely and immerse all parts for 10 minutes in a solution of germicidal deodorant fungicide.

Remove parts from solution and suspend in a clean place for air drying at room temperature or with heated air.

Do not rinse after removing parts from the solution because this will remove the germicidal residue that retains its effectiveness after drying.

Storage:

□ Goggles should be kept in a case when not in use. Spectacles, in particular, should be given the same care as one's own glasses, since the frame, nose pads, and temples can be damaged by rough usage.

□ Items should be placed in a clean, dust-proof container, such as a box, bag, or plastic envelope, to protect them until reissue.

Contacts and Prescription (Rx) Lenses

Employers must ensure that employees who wear prescription (Rx) lenses or contacts use PPE that incorporates the prescription or use eye protection that can be worn over prescription lenses. [1910.133(a)(3), 1915.153(a)(3), 1926.102(a)(3)]

□ Workers who wear prescription glasses must also wear required eye protection.

Eye and face protection that fits comfortably over glasses is available.

Safety goggles and spectacles may incorporate prescription lenses.

□ Dust and chemicals present additional hazards to

contacts wearers. OSHA recommends that workers have an extra pair of contacts or eyeglasses in case of contact failure or loss.

The employer shall ensure that each affected employee uses appropriate eye or face protection when exposed to eye or face hazards from flying particles, molten metal, liquid chemicals, acids or caustic liquids, chemical gases or vapors, or potentially injurious light radiation. To select PPE for the workplace, see the Hazard Assessment module.

This article was taken from the OSHA website at www.osha.gov. We encourage you to share this valuable information with your employees.

Events & Workshops

EVENTS/WORKSHOPS OFFERED BY THE LOUISIANA SMALL BUSINESS DEVELOPMENT CENTERS:

For more information and to register for these events, visit: <https://www.lsbdc.org/>

On Demand

Fee: \$ 25.00

[Five Steps to Secure Financing](#) [Register](#)

[How to Start a Business](#) [Register](#)

On Demand, available until September 30

On Demand, available until September 30

Topic: Financing and Capital

Topic: Start-up Assistance

In this self-paced training video, you will learn the five key steps to financing your small business. After completing this series, you will gain a better understanding of financial planning and assessment, credit and collateral, sources of funding and pitching your business idea. Click the registration link below to get started!

This course will introduce you to the basics of creating and financing a successful business. You will learn to evaluate your ideas, choose the best financing options and legally register your business. The course will point you to the resources you need on your entrepreneurial journey. Click the registration link below to get started.

Speaker: Speaker(s): Mike Pennison, Senior Business Consultant

Speaker: Carmen Sunda, Small Business Expert

Location: [Louisiana Small Business Development Center, Online](#)

Location: [Louisiana Small Business Development Center, Online](#)

Fee: \$ 25.00

Fee: \$ 25.00

[Create a Winning Sales Strategy](#) [Register](#)

April

On Demand, available until October 01

[QuickBooks Basics - Part 2](#)

Topic: Marketing and Sales

Wednesday, April 05, 2017 3:00 PM to 7:00 PM

Good relationship skills, strategic planning and product expertise all contribute to effective selling. In Creating a Winning Sales strategy, you will learn practical solutions for profitable sales growth. Click the registration link below to get started.

Topic: Not Set

Speaker: Speaker(s): Presented by Erik Waters, Business Consultant

You can't grow or even survive in business without an understanding of how the money flows through your operation. Financial tools like QuickBooks empower business owners by providing them with information needed to make financial decisions, which could ultimately determine whether the doors stay open or not. This basics course is for business owners who want to gain a greater understand business accounting and learn the basics of QuickBooks. The class is offered in two sessions – Wednesday, March 29,

Location: [Louisiana Small Business Development Center, Online](#)

(Events & Workshops Continued)

2017 and Wednesday, April 4, 2017 from 3-7pm, for a total of 8 hours of training with instruction and demonstration by a QuickBooks trainer. This QuickBooks Basics class consists of: - Two (2) four (4) hour sessions - The basics of accounting, reading and understanding financial statements. - The basics of using QuickBooks to record the financial transactions of your businesses. - QuickBooks software - Two (2) 2-hour follow up sessions

Speaker: Greg August, Good Work Network

Location: [Vacherie Center, Vacherie Annex Business Satellite Office, Vacherie, LA](#)

Fee: \$ 50.00

[Starting and Financing: Concordia Parish](#) [Register](#)

Thursday, April 06, 2017 9:00 AM to 11:00 AM

Topic: Start-up Assistance

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have just started a small business, expanding their business, seeking a small business loan, or wanting to learn more about planning. Topics of discussion will include business feasibility, business planning, sources of funds for start-up and expansion, small business resources, and required licenses. This workshop is FREE but pre-registration is required. Click on the link below to pre-register for this workshop online. Please arrive 10 minutes ahead of time scheduled. The workshop begins promptly at 9:00AM

Location: [LSBDC at ULM Training Event, Concordia Parish Library - Vidalia Branch, Vidalia](#)

[Starting & Financing A Small Business](#) [Register](#)

Friday, April 07, 2017 10:00 AM to 12:00 PM

Topic: Start-up Assistance

This workshop is recommended for those interested in starting a business. At the end of this workshop, you will have a thorough understanding of the process of starting a business and will be able to implement a required checklist to start your business. The following topics will be discussed during this workshop: determining the feasibility of a business idea, planning to start a small business, required licenses, writing a business plan, sources of funds for start-up, expansion and small business resources. Please feel free to bring laptops!

Speaker: Ada Womack

Location: [Louisiana Technology Park, Baton Rouge](#)

[Accounting 101](#) [Register](#)

Tuesday, April 11, 2017 10:00 AM to 12:00 PM

Topic: Business Accounting

What's it about? As a business owner, your knowledge of the financial data process and how to use this information to make sound business decisions will be greatly improved by attending this workshop. Topics will include: · Transaction analysis · Recording process · Accountant classification · Financial statements according to General Accepted Accounting Principles (GAAP)

Speaker: Mike Crochet - Accounting Specialist

Location: [South Regional Library, Auditorium, Lafayette](#)

(Events & Workshops Continued)

[Straight Talk Lunch & Learn with Capital One Bank](#) [Register](#)

Wednesday, April 12, 2017 11:30 AM to 1:00 PM

Topic: Financing and Capital

Have you ever wanted to sit down face-to-face with a banker in a no-pressure situation? Do you have unanswered questions about banking, SBA loans, lines of credit, commercial services, credit cards, or other financial topics? Do you want to know the best way to finance your business? This is the event for you! Join us for an open forum discussion where YOU can get answers straight from the experts! Capital One Bankers will be joining us as we eat lunch and learn about all things finance. We will discuss what lenders are looking for in a loan package, what questions you should bring to your banker, what banking products and services are available to you, as well as any other questions you have.

Speaker: Business and Small Business Bankers from Capital One Bank

Location: [Xavier South Conference Room, Room 320, New Orleans](#)

[Government Contracting 101: Opening Doors](#) [Register](#)

Thursday, April 13, 2017 9:30 AM to 11:30 AM

Topic: Government Contracting

Are you interested in growing your business with government contracting? Learn how in Government Contracting 101! Learn how to be a part of this \$500 Billion market. This workshop is designed to introduce your business to the various federal government contracting programs, assist you in understanding the federal government procurement methods and buying procedures, give you step-by-step guidance in setting up a search agent to identify contract opportunities, help you

determine how your business can participate in these programs, assist you in and support your business' efforts to participate in these programs.

Speaker: Jo Ann Lawrence

Location: [LSBDC at McNeese State University: Main Office, SEED Center, *Lake Charles](#)

[Starting and Financing A Small Business](#) [Register](#)

Thursday, April 13, 2017 5:30 PM to 7:30 PM

Topic: Start-up Assistance

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have just started a small business, expanding their business, seeking a small business loan, or wanting to learn more about planning. Topics of discussion will include business feasibility, business planning, sources of funds for start-up and expansion, small business resources, and required licenses. This workshop is FREE but pre-registration is required. Click on the link below to pre-register for this workshop online. Please arrive 10 minutes ahead of time scheduled. The workshop begins promptly at 5:30 pm.

Location: [LSBDC Training at University of Louisiana, Stubbs Hall Room 117, Monroe](#)

[Starting & Financing a Small Business](#) [Register](#)

Tuesday, April 18, 2017 2:00 PM to 4:00 PM

Topic: Start-up Assistance

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small

(Events & Workshops Continued)

business loan, or wanting to learn more about business planning. Topics of discussion will include entrepreneurship readiness, writing a business plan, sources of funds for start-up and expansion, and small business resources. Please register online at www.lsbdc.org/msu under Training, call 337-475-5529, or email us at lsbdc.msu@lsbdc.org so that we can prepare for your attendance.

Speaker: Susan Thibodeaux, Business Consultant

Location: [LSBDC at McNeese State University: Main Office, SEED Center, *Lake Charles](#)

Fee: \$ 10.00

[Securing Business Financing in 5 Steps](#) [Register](#)

Wednesday, April 19, 2017 9:30 AM to 12:30 PM

Topic: Financing and Capital

Identifying and securing the financing you need to grow your business can be a scary and difficult task when you don't know what to do. A winning funding proposal can make a huge difference between getting "No" and getting a "Yes"! In this seminar you will learn what you need and what to do before approaching a lender to finance your business's funding needs. When you know what a lender is looking for and the questions the lender needs answered, you will greatly improve your chances of obtaining the financing that your business needs to start, grow and expand! In this seminar, you will learn:

- To identify and assess the financial needs of your business
- To identify sources of capital
- How to prepare the essential documents for a lender or investor
- How to answer the key questions lenders ask

You should attend this workshop if you are a business owner:

- Who is seeking financing to start or expand their business
- Who has been told by a lender to develop projections and a business plan before

applying for the loan · Who has been declined for a loan by a bank

Speaker: Michael Pennison, Business Consultant

Location: [Gulf Coast Bank & Trust Harrison Ave Branch, Lakeview](#)

Fee: \$ 30.00

[8 \(a\) Certification Bootcamp](#) [Register](#)

Wednesday, April 19, 2017 10:00 AM to 12:00 PM

Topic: Government Contracting

Information will be presented on 8(a) eligibility criteria, GLS, Login, application process, and how the programs work. We will also discuss CCR and SBSS registration and provide general information on doing business with the Federal Government. Detailed information will be provided on the primary purpose of the Section 8(a) Program (business development); the eligibility criteria; length of time in business requirement; how the business development and contracting aspects of the program work; the firm's responsibility as an 8 (a) Program Participant; Electronic Application process; reporting requirements; the importance of updating CCR registration and the SBSS supplemental profile.

Speaker: SBA Representative

Location: [Louisiana Technology Park, Baton Rouge](#)

(Events & Workshops Continued)

[Straight Talk Lunch & Learn with Capital One Bank](#) [Register](#)

Wednesday, April 19, 2017 11:30 AM to 1:00 PM

Topic: Financing and Capital

Have you ever wanted to sit down face-to-face with a banker in a no-pressure situation? Do you have unanswered questions about banking, SBA loans, lines of credit, commercial services, credit cards, or other financial topics? Do you want to know the best way to finance your business? This is the event for you! Join us for an open forum discussion where YOU can get answers straight from the experts! Capital One Bankers will be joining us as we eat lunch and learn about all things finance. We will discuss what lenders are looking for in a loan package, what questions you should bring to your banker, what banking products and services are available to you, as well as any other questions you have.

Speaker: Business and Small Business Bankers from Capital One Bank

Location: [Xavier South Conference Room, Room 320, New Orleans](#)

[Starting & Financing A Small Business](#) [Register](#)

Wednesday, April 19, 2017 1:00 PM to 3:00 PM

Topic: Start-up Assistance

This workshop is recommended for those interested in starting a business. At the end of this workshop, you will have a thorough understanding of the process of starting a business and will be able to implement a required checklist to start your business. The following topics will be discussed during this workshop: determining the feasibility of a business idea, planning to start a small business, required licenses, writing a business plan, sources of funds for start-up, expansion and

small business resources. Please feel free to bring laptops!

Speaker: Sonia Wilson

Location: [Ascension Parish Library - Gonzales Branch, Gonzales](#)

[Internet Marketing Solutions: Branding, Social Media and Searchability](#) [Register](#)

Wednesday, April 19, 2017 4:30 PM to 7:30 PM

Topic: Marketing and Sales

Your brand is your key to being recognized in a sea of competitors. How you present yourself via digital media is a crucial part of your business' marketing strategy. As more and more people gravitate towards the Internet to do business, it is important to stake your claim in this new territory and get your brand out there. "Internet Brand Basics" takes a look at how you can use your Website Content, Social Media, Search Engine Optimization and various other tools to market your brand online. This class will give you an overview of how the Internet can increase sales through recognition of your brand as a provider of products or solutions. We will cover why content is important, how social media can generate sales, what search optimization is and how you can bring your business online with little or no cost, aside from your time. "Internet Brand Basics" is the starting point for growing your business' presence in a growing digital world.

Speaker: Erik Waters, Business Consultant

Location: [LSBDC Greater New Orleans and Bayou Region, Xavier University of Louisiana, Division of Business, Xavier South – ROOM 203, *Metairie](#)

Fee: \$ 30.00

(Events & Workshops Continued)

[Starting & Financing a Small Business](#) [Register](#)

Monday, April 24, 2017 5:30 PM to 7:30 PM

Topic: Start-up Assistance

This seminar will provide entrepreneurs with a comprehensive overview of the steps to be taken to start a business, the essentials of business planning, and how to determine funding needs for the start-up. This seminar covers: • Items you want to know before starting a business • Preparing for business success • How to start your business • Financing options • Resources for your business

Speaker: Jimmy Nguyen, Business Consultant

Location: [Terrebonne Parish Main Library, Houma, LA](#)

[Berries & Business - Positive or Poison: Maintaining a Healthy Reputation Online - Ponchatoula](#) [Register](#)

Tuesday, April 25, 2017 8:00 AM to 9:30 AM

Topic: Marketing and Sales

There are so many places online where clients can share feedback with the world about their experiences with you. It's so important that you know what they're saying. TripAdvisor, Yelp, Google, Facebook, and the list goes on and on. I bet that you didn't know that 52% of consumers report that positive customer reviews make them more likely to do business compared to just 28% who prefer factors like location and price. We want to help you take control of your online presence, tap into the power of reviewing and responding to recommendations, referrals and reviews. In our seminar, we will share how to manage your online reputation and reviews, how to get those powerful reviews and maintain that powerful relationship. We'll also share the powerful tool of how you can use your email marketing and social sites to create a great

reputation management team!

Speaker: Kim Walker - 5 Stones Media

Location: [Rotary Hut in Memorial Park, Ponchatoula](#)

[Starting and Financing Your Business Idea - Slidell](#) [Register](#)

Tuesday, April 25, 2017 9:00 AM to 12:00 PM

Topic: Start-up Assistance

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Speaker: Brandy Boudreaux - LSBDC at Southeastern Louisiana University

Location: [East St. Tammany Chamber of Commerce, Slidell](#)

[How to Form & Register Your Business](#) [Register](#)

Tuesday, April 25, 2017 10:00 AM to 12:00 PM

Topic: Start-up Assistance

Do it right! Proper licenses and permits are strictly necessary to operate a business legally in today's world. This seminar will show you how to obtain tax ID numbers, permits, and licenses to ensure that you are compliant with local and state laws. During the session, we will examine the differences between "C" and "S" Corporations, sole proprietorships, partnerships, and LLC's. Elements that business structures are based on are

(Events & Workshops Continued)

also discussed such as Taxes, Ownership, Responsibility, Control, Risk, Operations, and Employee Requirements. Other seminar benefits include: - Advantages & Disadvantages of each Legal Structure - Legal Structure Quiz - Filing Forms for Selecting an Organizational Structure are Provided

Speaker: Al Overman, LSBDC Business Consultant

Location: [Xavier University, Xavier South Rm. 402E, New Orleans](#)

Fee: \$ 25.00

[SEBD Certification - Certification to Grow Your Business](#) [Register](#)

Tuesday, April 25, 2017 11:00 AM to 1:00 PM

Topic: Managing a Business

Business Certifications give businesses access to opportunity in contracting, funding and grant programs. There are a variety of federal, state and local certification programs that can enhance your chances to not only get a contract but also to expand and grow! Learn how your business can benefit from CERTIFICATION as a Louisiana SMALL AND EMERGING BUSINESS. Benefits of free SEBD Certification include: Business developmental assistance, entrepreneurial training, marketing, computer skills, accounting, industry-specific assistance and increased procurement opportunities. Learn more about SEBD and other business certification programs. Plan now to attend this free seminar.

Speaker: Tina Langlois, SBDC Consultant

Location: [Delgado Community College, H. Giles Martin Hall, New Orleans, LA](#)

[Starting & Financing A Small Business](#) [Register](#)

Wednesday, April 26, 2017 2:30 PM to 4:30 PM

Topic: Start-up Assistance

This free workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include entrepreneurship readiness, writing a business plan, sources of funds for start-up and expansion, and small business resources.

Speaker: Phillip Russo, Consultant, LSBDC at UL Lafayette

Location: [South Regional Library, Auditorium, Lafayette](#)

[Starting & Financing Your Business](#) [Register](#)

Wednesday, April 26, 2017 5:30 PM to 7:30 PM

Topic: Start-up Assistance

This seminar will provide entrepreneurs with a comprehensive overview of the steps to be taken to start a business, the essentials of business planning, and how to determine funding needs for the start-up. Seminar covers: • Items you want to know before starting a business • Preparing for business success • How to start your business • Financing options • Resources for your business

Speaker: Erik David Waters, Business Consultant

Location: [Xavier University, Xavier South Rm. 402E, New Orleans](#)

(Events & Workshops Continued)

[Business Planning for Entrepreneurs](#) [Register](#)

Thursday, April 27, 2017 11:00 AM to 1:00 PM

Topic: Business Plan

This seminar is for aspiring entrepreneurs and new ventures. A business plan is much more than a piece of paper. It is your roadmap to success. The plan forces you to consider your entire business at once, and therefore maintain consistency in planning and execution of your business model. A comprehensive, focused, well written business plan enables you to control your business and its potential for success. This seminar covers the detailed parts of a thorough business plan. Topics Covered: • What is a Business Plan and what is it used for? • Full Business Plan Planner Workbook • Worksheets for Financial Projections

Speaker: Erik David Waters, Business Consultant

Location: [Xavier University, Xavier South Rm. 402E, New Orleans](#)

Fee: \$ 30.00

Letting of 4/4/2017

For more information on lettings or to download construction documents, visit: <http://wwwapps.dotd.la.gov/engineering/lettings/>

Proposal: H.000683.6 NS (SLIDELL) - US 11

Specbook: 2006

Description of work: removal of asphalt pavement, combination concrete curb and gutter, and related work.

Parish(es): St. Tammany

Route(s): US-11

Federal Number: H000683

Estimated Construction Cost: \$0 to \$50,000

Construction Proposal Documents

Proposal: H.000689.6 LA 433: SALT BAYOU BRIDGE

DBE Goal: 8%

OJT Goal: 1 Trainees

Specbook: 2006

ASPHALT PILOT PROJECT This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

STRUCTURAL CONCRETE PILOT PROJECT This project has been selected as a Concrete Pilot Project. Special provisions governing structural concrete requirements can be found in the construction proposal section titled STRUCTURAL CONCRETE PILOT SPECIAL PROVISION.

Description of work: removal of bridge, grading, class ii base course, lime treatment, temporary detour road, temporary detour bridging, precast concrete piling, concrete slab span bridge, asphalt concrete overlay, milling asphalt pavement, and related work.

Parish(es): St. Tammany

Route(s): LA 433

Federal Number: H000689

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

Proposal: H.009743.6 BUNKIE SIDEWALK IMPROVEMENTS

Local Public Agency project

SBE Goal: 4%

Specbook: 2006

Description of work: portland cement concrete drives and sidewalks, class ii base course, landscaping, brick pavers, and related work.

Parish(es): Avoyelles

Route(s): US 71

Federal Number: H009743

Estimated Construction Cost: \$250,000 to \$500,000

Construction Proposal Documents

Proposal: H.010268.6 US 90: CURVE IMPROVEMENTS

DBE Goal: 6%

Specbook: 2006

Description of work: cold planing asphaltic concrete, superpave asphaltic concrete pavement, and related work.

Parish(es): St. Mary

Route(s): US 90

Federal Number: H010268

Estimated Construction Cost: \$1,000,000 to \$2,500,000

(Lettings Continued)

Construction Proposal Documents

Proposal: H.010278.6 LA 173: JCT HEARNE AVE TO JCT I-220

DBE Goal: 5%

Specbook: 2006

Description of work: grading, drainage structures, cold planing asphaltic concrete, pavement patching, class ii base course, in-place cement treated base course, superpave asphaltic concrete pavement, and related work.

Parish(es): Caddo

Route(s): La 173

Federal Number: H010278

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

Proposal: H.010390.6 US 65: PANOLA PLANT ROAD TO ARK. LINE

DBE Goal: 4%

Specbook: 2006

Description of work: clearing and grubbing, cold planing asphaltic concrete, pavement patching, superpave asphaltic concrete overlay, and related work.

Parish(es): East Carroll

Route(s): US 65

Federal Number: H010390

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

Proposal: H.010461.6 LA 15: LA 910 - SLOCUM

DBE Goal: 3%

OJT Goal: 4 Trainees

Specbook: 2016

Description of work: grading, drainage structures, pavement patching, milling asphalt pavement, lime treatment, in-place cement treated base course, asphalt concrete pavement, asphalt surface treatment and related work.

Parish(es): Concordia

Route(s): LA 15

Federal Number: H010461

Estimated Construction Cost: \$5,000,000 to \$7,500,000

Construction Proposal Documents

Proposal: H.010560.6 ESSEN LANE WIDEN: PERKINS RD to I-10

DBE Goal: 13%

OJT Goal: 1 Trainees

Specbook: 2006

ASPHALT PILOT PROJECT This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: clearing and grubbing, grading, drainage structures, milling asphalt pavement and concrete pavement, pavement patching, class ii base course, lime treatment, asphalt concrete pavement, portland cement concrete pavement, signing, drilled shaft foundations, traffic signalization, and related work.

Parish(es): East Baton Rouge

Route(s): LA 3064

Federal Number: H010560

(Lettings Continued)

Estimated Construction Cost: \$5,000,000 to \$7,500,000 to signalization, drilled shaft foundations, noise reduction systems, waterlines and related work.

Construction Proposal Documents Parish(es): Jefferson

Proposal: H.011007.6 CITY OF KENNER P.W. NO. 2014-007RB CHATEAU BLVD. RESURFACING Route(s): AIRPORT ACCESS RD.; I-10 WB OFF RAMP; LOYOLA DR.; VETERANS BLVD.

Local Public Agency project

DBE Goal: 10%

Specbook: 2006

ASPHALT PILOT PROJECT This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: grading, milling asphalt pavement, asphalt concrete overlay, and related work.

Parish(es): Jefferson

Federal Number: H011007

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents

Proposal: H.011276.6 N.O. AIRPORT CONNECTOR ROAD

Local Public Agency project

DBE Goal: 13%

OJT Goal: 2 Trainees

Specbook: 2006

ASPHALT PILOT PROJECT This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: clearing & grubbing, grading, nonplastic embankment (sand) (surcharge), class ii base course, portland cement concrete pavement, asphalt concrete pavement, milling asphalt pavement, pavement patching, drainage structures, lighting, traffic

Federal Number: H011276

Estimated Construction Cost: \$5,000,000 to \$7,500,000

Construction Proposal Documents

Proposal: H.011452.6 LA 942 REHABILITATION

DBE Goal: 5%

Specbook: 2006

ASPHALT PILOT PROJECT This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: milling asphalt pavement, lime treatment, in-place cement stabilized base course, asphalt concrete pavement, and related work.

Parish(es): Ascension

Route(s): LA 942

Federal Number: H011452

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents

(Lettings Continued)

Proposal: H.011584.6 LA 103: LA 359 TO US 190

OJT Goal: 2 Trainees

Specbook: 2006

Description of work: grading, drainage structures, cold planing asphaltic concrete, pavement patching, sub-grade treatment, class ii base course, in-place cement stabilized base course, asphaltic surface treatment, superpave asphaltic concrete pavement, and related work.

Parish(es): St. Landry

Route(s): LA 103

Federal Number: H011584

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

Proposal: H.011608.6 LA 586: LA 585 TO LA 17

DBE Goal: 6%

OJT Goal: 3 Trainees

Specbook: 2006

Description of work: clearing and grubbing, drainage structures, lime treatment, in-place cement treated base course, superpave asphaltic concrete overlay, and related work.

Parish(es): West Carroll

Route(s): LA 586

Federal Number: H011608

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

Proposal: H.011676.6 GULDE ROAD BRIDGE OVER RILEY BRANCH

SBE Goal: 4%

Specbook: 2006

Description of work: removal of timber bridge, clearing and grubbing, grading, drainage structures, class ii base course, superpave asphaltic concrete pavement, and related work.

Parish(es): LaSalle

Federal Number: H011676

Estimated Construction Cost: \$250,000 to \$500,000

Construction Proposal Documents

Proposal: H.011914.6 I-49 CB: NATCHITOCHE P/L TO LA 3132

DBE Goal: 8%

OJT Goal: 1 Trainees

Specbook: 2006

Description of work: grading, installation of median cable barrier system, concrete mow strip, and related work.

Parish(es): Caddo; Desoto

Route(s): I-49

Federal Number: H011914

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

(Lettings Continued)

Proposal: H.012190.6 LA 14: BROADMORE RD - LA 26

Specbook: 2006

Description of work: micro surfacing, pavement markings, and related work.

Parish(es): Jefferson Davis

Route(s): LA 14

Federal Number: H012190

Estimated Construction Cost: \$100,000 to \$250,000

Construction Proposal Documents

Proposal: H.012192.6 LA 3099: GRAYBOW RD. - SOUTH TEXAS ST.

SBE Goal: 7%

Specbook: 2006

Description of work: micro surfacing and related work.

Parish(es): Beauregard

Route(s): LA 3099

Federal Number: H012192

Estimated Construction Cost: \$250,000 to \$500,000

Construction Proposal Documents

Proposal: H.012290.6 PECUE LANE/I-10 INTERCHANGE CLEARING, GRUBBING, & EARTH-WORK

Specbook: 2016

Description of work: clearing and grubbing, grading, drainage structures, and related work.

Parish(es): East Baton Rouge

Route(s): I-10

Federal Number: H012290

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

Proposal: H.012448.6 MISCELLANEOUS VERTICAL LIFT BRIDGE REPAIRS

SBE Goal: 10%

Specbook: 2016

Description of work: bridge repairs, and related work.

Parish(es): Iberia; Lafourche; Terrebonne

Route(s): LA 14; LA 3087; LA 654; LA 657

Federal Number: H012448

Estimated Construction Cost: \$250,000 to \$500,000

Construction Proposal Documents

Proposal: H.012628.6 DISTRICT 62 TRUSS REPLACEMENT

SBE Goal: 7%

Specbook: 2006

Description of work: overhead mounted sign and related work.

Parish(es): Tangipahoa

Route(s): I-55

Federal Number: H012628

Estimated Construction Cost: \$100,000 to \$250,000

Construction Proposal Documents

Proposal: H.012630.6 DISTRICT 05 FYA PART 1

DBE Goal: 3%

Specbook: 2006

Description of work: drilled shaft foundations, signal supports, traffic signalization and related work.

Parish(es): Ouachita

Federal Number: H012630

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

(Lettings Continued)

**Proposal: H.012727.6 LA 3066: SLIDE FAILURE
NEAR ENTERPRISE**

DBE Goal: 4%

Specbook: 2006

ASPHALT PILOT PROJECT: This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: riprap, embankment, cross drain replacement, asphalt overlay, and related work.

Parish(es): Iberville

Route(s): LA 3066

Federal Number: H012727

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

Bid Results for the Letting of 3/8/2017

The CS-6AAA Form and Attachments for all DBE Goal Projects are due on Monday, March 13, 2017, prepared and submitted as provided in the Proposal. Questions regarding the CS6AAA Form and Attachments can be directed to the Compliance Programs Office at 225-379-1382

H.000673.6 (SBE Goal Project) US 51 BRIDGE REHABILITATION BRIDGE REPAIRS (CARBON FIBER REINFORCED POLYMER REPAIRS) AND RELATED WORK.

Parish(es): Tangipahoa

Route(s): US 51

Federal Number: H000673

Estimated Construction Cost: \$417,111.12

Apparent Low Bidder:

WASKEY SERVICES LLC

2651 N. FLANNERY ROAD

BATON ROUGE, LA 70814

(337)346-0866

\$124,762.00

H.001439.6-R1 (DBE Goal Project) LA 1 BRIDGES NEAR GRAND ISLE

CLEARING AND GRUBBING, GRADING, MILLING ASPHALT CONCRETE PAVEMENT, CLASS II BASE COURSE, ASPHALT CONCRETE OVERLAY, PRECAST CONCRETE PILES, STEEL SHEET PILES, CONCRETE SLAB SPAN BRIDGES, AND RELATED WORK.

OJT Goal: 3 Trainees

Parish(es): Jefferson, Lafourche

Route(s): LA 1

Federal Number: H001439

Estimated Construction Cost: \$12,962,291.79

Apparent Low Bidder:

JB JAMES CONSTRUCTION LLC

PO BOX 14271

BATON ROUGE, LA 70898

(225)927-3131

\$16,971,587.15

H.002631.6 (DBE Goal Project) LA 834: OVERFLOW CREEK BRIDGE

REMOVAL OF BRIDGE, CLEARING AND GRUBBING, GRADING, CLASS II BASE COURSE, LIME TREATMENT, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, CONCRETE SLAB SPAN BRIDGE, PRECAST CONCRETE PILES, AND RELATED WORK.

OJT Goal: 1 Trainees

Parish(es): Morehouse

Route(s): LA 834

Federal Number: H002631

Estimated Construction Cost: \$1,827,144.98

Apparent Low Bidder:

Louisiana Bridge, Inc.

PO BOX 489

FARMERVILLE, LA 71241

(318)368-2556

\$1,485,852.00

H.007476.6 (DBE Goal Project) FAT CITY STREETSCAPES JPPW NO. 2009-068-RB

DRAINAGE STRUCTURES, PORTLAND CEMENT CONCRETE PAVEMENT, DECORATIVE SIDEWALKS, LIGHTING, DRILLED SHAFT FOUNDATIONS, LANDSCAPING, AND RELATED WORK.

Parish(es): Jefferson

Federal Number: H007476

Estimated Construction Cost: \$1,180,419.10

Apparent Low Bidder:

TKTMJ, Inc.

109 ARTHUR ST.

NATCHITOCHE, LA 71457

(504)373-5107

\$1,332,965.00

(Bid Results Continued)

H.007675.6-R1 (DBE Goal Project) LA RIVER ROAD STEAMBOAT OVERLOOK INTERP. CT.

CLEARING AND GRUBBING, GRADING, CLASS II BASE COURSE, DRILLED SHAFT FOUNDATIONS, TREATED TIMBER PILES, BUILDING CONSTRUCTION, AND RELATED WORK.

OJT Goal: 1 Trainees

Parish(es): Ascension

Federal Number: H007675

Estimated Construction Cost: \$6,070,889.90

Apparent Low Bidder:

Stuart & Co. Gen. Contractors, LLC

4320 JEFFREY DRIVE

BATON ROUGE, LA 70816

(225)293-8650

\$5,867,403.35

H.010362.6 (DBE Goal Project) LA 8: 300' EAST OF JCT US 167-N JCT US 165

MILLING ASPHALT PAVEMENT, PAVEMENT PATCHING, ASPHALT CONCRETE OVERLAY, AND RELATED WORK.

Parish(es): Grant

Route(s): LA 8

Federal Number: H010362

Estimated Construction Cost: \$1,321,812.70

Apparent Low Bidder:

Diamond B Construction Co., L.L.C.

PO BOX 7618

ALEXANDRIA, LA 71306

(318)427-1300

\$1,072,307.94

H.010768.6 (DBE Goal Project) MULTI-USE TRAILS, PHASE I-B (WBR)

CLEARING & GRUBBING, GRADING, DRAINAGE STRUCTURES, CLASS II BASE COURSE, IN-PLACE CEMENT STABILIZED BASE, ASPHALT CONCRETE MULTI-USE TRAIL AND RELATED WORK.

Parish(es): West Baton Rouge

Federal Number: H010768

Estimated Construction Cost: \$997,605.60

Apparent Low Bidder:

R.J. Daigle & Sons Contractors, Inc.

PO BOX 1960

GONZALES, LA 70737

(225)644-1407

\$895,468.55

H.010945.6 (DBE Goal Project) LA 30 & LA 74: INTERSECTION IMPROVS

GRADING, DRAINAGE STRUCTURES, MILLING ASPHALT PAVEMENT, PAVEMENT PATCHING, CLASS II BASE COURSE, LIME TREATMENT, PAVEMENT WIDENING, ASPHALT CONCRETE, AND RELATED WORK.

Parish(es): Iberville

Route(s): LA 30 & LA 74

Federal Number: H010945

Estimated Construction Cost: \$2,482,019.00

Apparent Low Bidder:

R.J. Daigle & Sons Contractors, Inc.

PO BOX 1960

GONZALES, LA 70737

(225)644-1407

\$1,957,141.19

H.011425.6 BLACK BAYOU PONTOON BR COLLISION REPAIRS

FENDER SYASTEM REPAIR, MOVABLE BRIDGE MACHINERY REPAIR, STRUCTURAL METALWORK, TREATED TIMBER PILES(COASTAL), STEEL PILES, AND RELATED WORK.

Parish(es): Calcasieu

Route(s): LA 384

Estimated Construction Cost: \$639,330.00

Apparent Low Bidder:

M&C OILFIELD SERVICES, INC. OF DELAWARE

5121 HIGHWAY 90 E

LAKE CHARLES, LA 70615

(337)905-1170

(Bid Results Continued)

\$665,887.51

H.011557.6 (DBE Goal Project) LA 300: FLORISSANT HWY - LA 300 TERMINUS

MILLING ASPHALT CONCRETE, PAVEMENT PATCHING, ASPHALT CONCRETE, AND RELATED WORK.

Parish(es): St. Bernard

Route(s): LA 300

Federal Number: H011557

Estimated Construction Cost: \$4,757,110.93

Apparent Low Bidder:

Boh Bros. Construction Co., LLC.

PO BOX 53266

NEW ORLEANS, LA 70153

(504)827-7616

\$4,572,998.66

H.012056.6 (DBE Goal Project) US 90: TL @ Glen Della, Travis & George

CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, MILLING ASPHALT PAVEMENT, PAVEMENT PATCHING, CLASS II BASE COURSE, ASPHALT CONCRETE, PORTLAND CEMENT CONCRETE PAVEMENT, AND RELATED WORK.

Parish(es): Jefferson

Route(s): US 90

Federal Number: H012056

Estimated Construction Cost: \$1,574,239.97

Apparent Low Bidder:

Barriere Construction Co., LLC

PO BOX 1576

BOUTTE, LA 70039

(985)785-7700

\$1,264,304.81

H.012128.6 LA 98: 0.17 MI N LA 1111 - LA 367

DRAINAGE STRUCTURES, COLD PLANING ASPHALTIC CONCRETE, SUBGRADE TREATMENT, LIME TREATMENT, IN-PLACE CEMENT STABILIZED BASE COURSE, ASPHALTIC SURFACE TREATMENT, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT

AND RELATED WORK.

OJT Goal: 2 Trainees

Parish(es): Acadia

Route(s): LA 98

Federal Number: H012128

Estimated Construction Cost: \$3,133,620.31

Apparent Low Bidder:

Glenn Lege Construction Inc.

1339 FORTUNE ROAD

YOUNGSVILLE, LA 70592

(337)233-3406

\$2,709,390.40

H.012129.6 LA 87: 1.7 MI. N. LA 323 - LA 323

CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, LIME TREATMENT, IN-PLACE CEMENT STABILIZED BASE COURSE, ASPHALTIC SURFACE TREATMENT, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, AND RELATED WORK.

Parish(es): St. Mary

Route(s): LA 87

Estimated Construction Cost: \$1,345,404.24

Apparent Low Bidder:

Glenn Lege Construction Inc.

1339 FORTUNE ROAD

YOUNGSVILLE, LA 70592

(337)233-3406

\$1,191,989.24

H.012152.6 LA 132: BURKE ROAD - LA 17

CLEARING AND GRUBBING, DRAINAGE STRUCTURES, MILLING ASPHALT PAVEMENT, PAVEMENT PATCHING, ASPHALT SURFACE TREATMENT, ASPHALT CONCRETE OVERLAY, AND RELATED WORK.

Parish(es): Franklin

Route(s): LA 132

Federal Number: H012152

Estimated Construction Cost: \$2,235,718.44

(Bid Results Continued)

Apparent Low Bidder:
 Diamond B Construction Co., L.L.C.
 PO BOX 7618
 ALEXANDRIA, LA 71306
 (318)427-1300
 \$2,097,967.75

H.012179.6 (DBE Goal Project) I-10: US 90 BUS. TO I-610 RAMP REPAIRS

GRADING, MILLING ASPHALT PAVEMENT, PAVEMENT PATCHING, ASPHALT CONCRETE OVERLAY, EPOXY-URETHANE OVERLAY SYSTEM, AND RELATED WORK.
 Parish(es): Orleans
 Route(s): I-10
 Federal Number: H012179
 Estimated Construction Cost: \$808,371.78

Apparent Low Bidder:
 Barriere Construction Co., LLC
 PO BOX 1576
 BOUTTE, LA 70039
 (985)785-7700
 \$1,149,973.98

H.012328.6-R1 (DBE Goal Project) LA 182: 588' NW LA 320 - BEG CURB/GUTTER

MILLING ASPHALT PAVEMENT, PAVEMENT PATCHING, THIN ASPHALT CONCRETE OVERLAY, AND RELATED WORK.
 OJT Goal: Trainees
 Parish(es): Iberia
 Route(s): LA 182
 Federal Number: H012328
 Estimated Construction Cost: \$1,271,290.19

Apparent Low Bidder:
 Diamond B Construction Co., L.L.C.
 PO BOX 7618
 ALEXANDRIA, LA 71306
 (318)427-1300
 \$1,188,616.69

H.012379.6 (DBE Goal Project) LA 3228: US 190 - N. CAUSEWAY BLVD.

GRADING, DRAINAGE STRUCTURES, PAVEMENT PATCHING, LIME TREATMENT, MILLING ASPHALT PAVEMENT, ASPHALT CONCRETE PAVEMENT, TRAFFIC SIGNALIZATION, AND RELATED WORK.
 Parish(es): St. Tammany
 Route(s): LA 3228
 Federal Number: H012379
 Estimated Construction Cost: \$991,138.10

Apparent Low Bidder:
 Barber Bros. Contracting Co., L.L.C
 PO BOX 66296
 BATON ROUGE, LA 70896
 (225)355-5611
 \$998,249.80

H.012623.6 (DBE Goal Project) I-49: PAVEMENT MARKING REPLACEMENT I (I-10 - ST. LANDRY P/L)

REMOVE AND REPLACE EXISTING RETROREFLECTIVE RAISED PAVEMENT MARKERS AND PLASTIC PAVEMENT STRIPING, AND RELATED WORK.
 Parish(es): Lafayette
 Route(s): I-49
 Federal Number: H012623
 Estimated Construction Cost: \$606,600.00

Apparent Low Bidder:
 Total Highway Maintenance LLC.
 930 KCK WAY
 CEDAR HILL, TX 75104
 (469)523-0180
 \$314,492.00

(Bid Results Continued)

H.012624.6 (DBE Goal Project) I-10: PAVEMENT MARKING REPLACEMENT VII (TWIN SPANS)
RAISED PAVEMENT MARKERS, PLASTIC PAVEMENT STRIPING, AND RELATED WORK.

Parish(es): Orleans

Route(s): I-10

Federal Number: H012624

Estimated Construction Cost: \$754,750.00

Apparent Low Bidder:

Southern Synergy LLC

1105 BERT STREET

LAPLACE, LA 70068

(985)359-9953

\$378,647.00

H.012814.6 (DBE Goal Project) LA 182 J-TURN @ I-10
GRADING, DRAINAGE STRUCTURES, PAVEMENT PATCHING, SUBGRADE TREATMENT, CLASS II BASE COURSE, ASPHALTIC SURFACE TREATMENT, PORTLAND CEMENT CONCRETE PAVEMENT AND RELATED WORK.

Parish(es): Lafayette

Route(s): LA 182

Federal Number: H012814

Estimated Construction Cost: \$509,917.45

Apparent Low Bidder:

MERRICK, LLC

1332 FRONT ST

COTTONPORT, LA 71327

(318)876-3326

\$575,847.45

H.972089.1 (SBE Goal Project) DOTD HQ DISABILITY ACCESS FOR SIDEWALKS

Portland Cement Concrete Pavement, Base Course and Integral Concrete Curb, Sidewalks, Walkway, Drainage Structures and Related Work.

Parish(es): East Baton Rouge

Route(s): DOTD HEADQUARTERS

Federal Number: H972089

Estimated Construction Cost: \$504,811.00

Apparent Low Bidder:

Progressive Construction Co., LLC

PO BOX 11594

ALEXANDRIA, LA 71315-1594

(318)473-9522

\$535,401.48



About:

KHEIRON is a business management solutions provider focusing on Quality and Safety Management Systems for all industries. All KHEIRON training is developed in accordance with the regulations, codes and standards of API, NFPA, ASME, OSHA, SafeLandUSA, SafeGulf, STCW, and the USCG. Our compliance consultants deliver industry standard and company specific safety training for companies in the oil & gas and construction industries.

KHEIRON was initially founded in 2013. Based on the growth of our company and diverse needs of our customers in multiple industries, KHEIRON evolved into a group of horizontally integrated operating business units. We provide management consulting in regulatory and customer compliance. Managed by a strong leadership team with over 60 years of combined industry experience, KHEIRON has developed a diverse infrastructure to maximize value for customers in all the industries we serve.

Business Certifications:

- DBE
- Small Business
- Veteran Owned
- Certified Small Business
- Hudson Initiative
- GoldmanSachs10KSB

Primary NAICS Codes:

541611, 541618, 611430, 541690

DUNS # 050016370

Clients:

- Shell Oil Company
- Bernhard Mechanical Contractors
- SeaDrill Management LTD
- Acadiane Renovation, LTD
- CETCO Energy Services
- Industrial Solution Group
- MEPOL
- Trend Services
- Team One
- US Army Corp of Engineers

Contact:

Shane Istre



President

(844) 457-9430 ext 701

shane.istre@kheironllc.com

Jason Perkins



Vice President

(844) 457-9430 ext 702

jason.perkins@kheironllc.com

Karl Crow



Vice President

(844) 457-9430 ext 700

karl.crow@kheironllc.com

LA DOTD DBE Program Contact Information



Stephanie P. Ducote, DOTD Program Director, Compliance Programs Section
 (225)379-1363 | stephanie.ducote@la.gov

Remy Graves, DBE/SBE Program Manager
 (225)379-1762 | remy.graves@la.gov

Rhonda Wallace, DBE Certification Program Specialist
 (225) 379-1360 | rhonda.wallace@la.gov

Kandy Fly, DBE Certification Program Specialist/SBE Program Manager
 (225) 379-1922 | kandy.fly@la.gov

Amber White, DBE Contract Admin. Program Specialist
 (225) 379-1494 | amber.white@la.gov

Carla Murray, DBE Compliance Investigator
 (225) 379-1774 | carla.murray@la.gov

Judy Halloran, DBE Contract Administration Specialist
 (225) 379-1411 | judy.halloran@la.gov

Angela Benn, DBE Certification Specialist
 (225) 379-1365 | angela.benn@la.gov

Jackie des Bordes, DBE Program Coordinator
Jackie.desBordes@sjbgroup.com

Kenyatta Sparks, Program Assistant
Kenyatta.Sparks@sjbgroup.com

Grace Chatman, Communication Specialist
Grace.Chatman@sjbgroup.com

5745 Essen Lane, Suite 200

Baton Rouge, Louisiana 70810

Office: 225.769.3400

Fax: 225.769.3596

Website: www.SJBGroup.com

What can SJB Group do for YOU?

SJB Group, LLC can provide **free assistance** to certified LADOTD DBE firms in the following areas:

- By **preparing company business cards, profile sheets**, and providing information on recommended target areas for your marketing efforts.
- By acting as a **liaison between the DBE Contractor and Prime Contractor** for project information, and in problems occurring on the jobsite.
- By informing of **upcoming LA DOTD lettings**, and project information for other agencies throughout the state. SJB can assist you in locating bid tabulation information as well.
- By providing **assistance and guidance** on material takeoffs, bid preparation and estimating, project scheduling, and planning for projects that DBE firms are bidding or plan to bid in the near future.
- By helping with **office computer operations** to include trouble-shooting problems, Internet access and software installation, and basic to technical computer training.
- By **assisting in financial areas** such as loan and bond package preparations, company financial statements, business plan preparation, and SBA 8(a) and Hub-Zone certification packages.